

The following report illustrates the effectiveness of our counsel and the efficiency that we can achieve through the application of our campaign management software, WindShield2000®. The percentage of our consulting fees in relation to campaign goals average 0.7 of 1%.

<p align="center"><b>Report on Completed Campaigns Where FOCUS Consultants Served as Campaign Counsel</b></p>						
	Feasibility Study Recommended Goals	Capital Campaigns Total Raised	Contracted Fees & Expenses for Campaign Counsel*	Actual Fees & Expenses Paid for Campaign Counsel*	Actual Fees & Expenses as Percentage of Contract Amount	Actual Fees & Expenses as Percentage of Total Raised
Seminary on the West Coast	11.5M	12.3	\$66,800	\$32,149	48.1%	0.3%
Campaign for Youth Organization	10M	10M	\$109,000	\$63,969	58.7%	0.6%
Southern Prep School Campaign	9.2M	9.2M	\$106,000	\$52,213	49.3%	0.6%
		10M Goal				
Eastern Prep School Campaign	7M	7.1M	\$60,300	\$47,369	78.6%	0.7%
West Coast Catholic High School	3.8M	5.4M	\$49,200	\$15,987	32.5%	0.4%
Mission Project for a Church Denomination	1M	1.1M	\$30,000	\$13,587	45.3%	1.2%

\*Feasibility Study Fees & Expenses not included.